



Strategic Leadership & Organisational Performance Specialist

About Derek:

[Derek Hendrikz](#) is an international [strategic leadership](#) & organisational performance specialist. As renowned [trainer](#), [speaker](#) and [consultant](#), [Derek](#) has twenty five (25) years' experience and have worked in Austria, Bahrain, Botswana, Egypt, Ghana, Kenya, Lesotho, Malawi, Malaysia, Maldives, Mauritius, Mozambique, Namibia, Oman, Qatar, Rwanda, Saudi Arabia, South Africa, Sudan, Swaziland, Tanzania, Uganda, United Arab Emirates, Zambia and Zimbabwe.

He specialises in the training of executive teams and is mostly contracted to train Board Members, EXCO teams and senior managers.

Derek trains in the vicinity of [3000 highly satisfied customers](#) per year and over the past 25-years has worked with more than [200 companies](#) and has trained more than 70 000 participants in various work sessions.

In [consulting](#) [Derek](#) has undertaken a myriad of projects, but holds highest acclaim for his work in the [development, implementation and measurement of organisational strategy](#).

Academically [Derek](#) holds tertiary and post graduate qualifications in the fields of Business Administration, Labour Relations & Law; Training & Development; Facilitation Skills; and Group Process Consultation.

He plays a leading role in the occupational training industry as the founding member and first elected president of the [Southern Africa Professional Trainers Association \(SAPTA\)](#), who is the leading association within the professional training arena in the Southern Africa Development Countries (SADC) region.

As a well-respected [presenter and motivational speaker](#), his lively and inspirational presentations have inspired many top business people and government executives to take action.

[Derek](#) regularly [publishes articles](#) in the field of [strategic leadership and strategy development](#) and has appeared in various [television talk shows](#) as a quest member. His current book "Wizard of Org – The Art of Leadership and Practice of Management" is due to be published in 2015.

He was the creator of various International events. Some of these were, '[The Robben Island Diversity Experience](#)', 'The National Diversity Indaba', 'The Annual 'Batho Pele' Indaba', 'SA's Top Gurus', and many others.



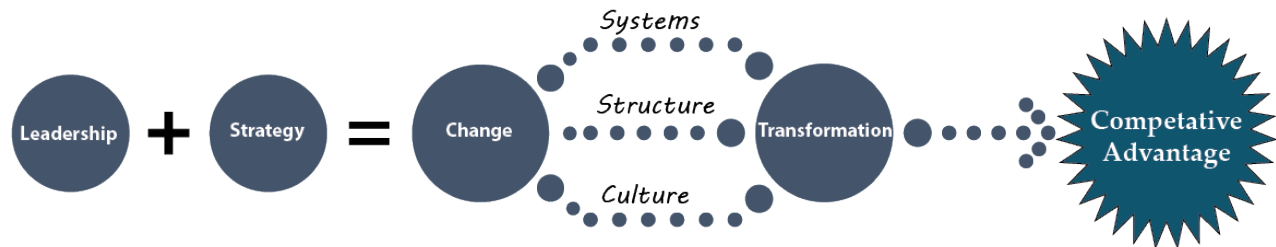
www.derekhendrikz.com



Derek Hendrikz Profile

Strategy Development Specialist:

As [consultant](#), [Derek](#) specialises in the field of [strategy development, implementation and measurement](#). He offers comprehensive services in this regard and has worked with a myriad of clients internationally, including high level [strategy development](#) within the public, private and non-profit sectors. His process is scientific and methodological which ensures a clear translation process from strategic thinking to operational action.



Our strategy development process is extremely comprehensive and mostly involves the following phases:

- Phase 1:** Comprehensive internal and external environmental analysis. This process involves the conducting of interviews, physical analysis of relevant laws, regulations and policies; a strategy audit, questioners to relevant employees and stakeholders, etc.
- Phase 2:** Report and feedback session. The aim of this phase is to agree on the structure of the strategy development session as well as the nature of the strategy that we are about to engage in. As outcome, this phase should secure total buy-in from all relevant role players.
- Phase 3:** The strategy development session. This is typically a three-day work session, where all relevant stakeholders work towards the formulation of an organisational strategy.
- Phase 4:** The final phase of this project is to document a strategy and its accompanying measurement tools. The project is typically ended with a project hand-over report and a feedback meeting.

To date, [Derek](#) has completed more than 40 consulting projects worldwide.

Currently we will only accept [strategy development, implementation and measurement projects](#), and will no longer engage in consulting work outside this area of specialisation.

NB: Complete list of Customers & [Consulting Projects](#) available on www.derekhendrikz.com under the 'About [Derek](#)' tab...

Below are recent customer organisations who have engaged [Derek](#) in high level [strategy development](#) projects...

Derek Hendrikz Profile



Derek Hendrikz has worked with more than 200 organisations in more than 25 countries worldwide. On his web site, www.derekhendrikz.com, is a complete and alphabetical [list of the customer](#) companies who have used him for [training workshops](#), [conference seminars](#) and [consulting projects](#).

For a detailed list Derek's projects, please visit his web site,
www.derekhendrikz.com

Derek Hendrikz Profile

Executive Trainer in Leadership:

As [professional trainer](#), [Derek](#) annually trains Directors, Board Members, EXCO Teams, Senior Managers and other Organisational Executives in a leadership skills. His [Strategic Leadership Master Class](#) is presented publicly (participants from various companies attend) and in-house. In terms of in-house training (programme is run for delegates from the same organisation), he has the following programmes to offer...

- Advanced management and leadership skills; and
- Strategic leadership

Executive Trainer in Functional Skills:

As strategy consultant and trainer who has worked with more than 200 companies in 25 countries worldwide, Derek fully understands the primary processes of any organisation. His process-based approach to organisational understanding has made him an acclaimed author, speaker and trainer in this field. He offers the following in-house programmes...

- [Developing and implementing organisational strategy](#);
- Process-based costing;
- [Process-based customer relationship management \(CRM\)](#);
- [Process-based performance management \(PMS\)](#);
- Process-based risk management (RM);
- [Process-based structure development](#); and;
- Process-based supply chain management (SCM).



Executive Trainer in Softskills:

Derek has a 25-year track record in soft skills training and Derek Hendrikz Consulting has been awarded many large-scale contracts in this regard. In terms of in-house training, Derek has the following workshops to offer...

- Communication skills;
- Diversity sensitising;
- Emotional intelligence (EQ);
- Negotiation skills; and
- Stress management training.

Derek Hendrikz Profile

Keynote Speaker:

As [keynote speaker](#), [Derek](#) presents his inspirational seminars in an entertaining and humorous way. His keynote presentation are mostly between 60 and 90 minutes and guarantees to be an immensely entertaining experience for all who attend.

The following session are presented in-house and have no limitation to participants...

- Achieving Customer Excellence
- Beyond Comparison – understanding the secrets of personal brand
- Negotiate YES'
- Strategic Leadership



Derek's customers are saying...

NB: [List of Customer Testimonials](#) available on www.derekhendrikz.com

"The course was conducted in an interesting way and the information, knowledge and experiences provided are much appreciated. Wow experience!"

Aishath Shaaifa Imad (Assistant Legal Officer) – 26 April 2015

Housing Development Corporation - Male, Maldives

"Well established speaker. Fascinating to listen to. Well informed and is abreast with recent developments."

Motselisi Nkhahle – 01 April 2015

Lesotho Revenue Authority - Maseru, Lesotho

"Derek has a good command of the subject matter and gets the message across."

Brian Boby (Head of BPM) – 25 March 2015

National Bank of Malawi - Blantyre, Malawi

Derek Hendrikz Profile

"This was a better Strategy Development session than any other that I have attended before."

*Duma Zwane (HR Manager) – 13 February 2015
Central Bank of Swaziland - Mbabane, Swaziland*

"He demonstrated mastery of the subject matter; open to questions and was extremely motivational."

*Chroiel Mshana (Civil & Project Engineer) – September 2014
Tanga Cement, Tanzania*

"Very motivational, funny & realistic. It was a wonderful encounter, full of new experiences and highly educative."

*Juliana Mhimbira (Branch Manager) – August 2014
CRDB Bank – Tanzania*

"I rate Derek as the best trainer I've experienced so far. All trainers are good, but Derek puts emphasis on his practical experience."

*Mak Sambo (ICT Manager) – June 2014
[CDH Investment Bank](#) – Blantyre, Malawi*

Contact Derek

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